

already **30** years  
proven  
quality

# AUSTIS



Construction chemicals  
Construction activities  
Real estate management





# About the company



**AUSTIS a.s.**, founded by private Czech capital, has been thriving on the construction market for more than thirty years. It has built a strong position on the market and has been viewed as a trusted vendor of construction products and services delivering comprehensive construction and management solutions. The dominant line of business has long been production of construction chemicals supported by the company's own research and development.

**AUSTIS a.s.** has gained long-term financial independence of borrowed capital and relies on professional, stable, and effective teams in all areas of its activities. Its company's strong position stems from its commitment to professionalism, reliability, stability, and continuous improvement of the quality of its services.

## Key lines of business:

- **Development, production, and sales of own brands of construction chemicals and construction materials**
- **Real estate management**
- **Construction activities**

The company has always been committed to regulatory compliance and adherence to human values. That is why it not only remains a trusted partner for customers and suppliers alike, but also enjoys loyalty and stability of its talented team.

As the company continued growing dynamically over the years, it decided for a major change in 2004, transforming itself from a limited liability company to a joint-stock company.

**AUSTIS a.s.** takes a responsible and professional approach to the preparation and delivery of all its projects, satisfying all requirements and needs of its customers, with a commitment to social responsibility and sustainability of its activities. The company continues to put emphasis on the quality management system and quality policy according to the ISO ČSN EN ISO 9001:2016 standard, complying with its requirements since 2000.

## **AUSTIS a.s.** in brief:

- Established in 1990
- Registered office: K Austisu 680, 154 00 Prague 5 - Slivenec
- Annual revenue: 680 million CZK (2020)
- Number of employees: 180 (2020)

# Construction chemicals



## AUSTIS a.s.

**AUSTIS a.s.** is an original Czech producer environmentally friendly water-based paints, waterproofing systems, and other construction chemicals for both the consumer and industrial segment.

The beginnings date back to 1992 when the company's factory in Dolní Slivno produced the first few kilograms of a waterproofing substance. A growing demand made the company seek additional capacity to be able to increase output. In 1994 it opened a new plant in nearby Katusice. The company invested heavily into modernizing both facilities that have since been producing construction chemicals.

Modern production technologies enable **AUSTIS a.s.** to satisfy most demands as regards the volume while ensuring high quality and fast delivery. We are committed to delivering top-class services to our customers, from development through production to logistics.

The production process relies on our own research and development and a professional team of experienced experts. Collaborating closely with the Czech Technical University in Prague and the University of Pardubice, the team is responsible for implementing the latest trends and technologies in both the existing portfolio and new products. Continuous investments in R&D guarantee a top quality of the products that we bring to the market.

The company's flagship in the construction chemicals business is undoubtedly **ETERNAL**, one of the strongest brands on the Czech water-based paint market. Water-based **FORTEKRYL** varnishes and woodstains, **SANAKRYL**, **FORTISOL** and **FORTE BAK** waterproofing and industrial paints, and **SANATHERM** facade plasters have also gained a strong foothold in their respective market segments.

AUSTIS a.s. is one of the first Czech producers to offer tinting of paints at the point of sale. Today, **AUSTIS Color System** represents a comprehensive offering that allows the company to flexibly respond to new requirements and a growing

volume demands from all customers, both in retail and industry. For an easier selection from approximately 7000 hues on offer, **AUSTIS a.s.** provides **COLOR SYSTEM STUDIO** application. The application, which is part of the company's website, offers a wide range of visualizations of indoor and outdoor environments.

Construction chemicals from **AUSTIS a.s.** are available at approximately 900 points of sale across the Czech Republic and Slovakia. Thanks to the extensive distribution network, **AUSTIS'** quality products are within reach for every customer.



**ETERNAL**<sup>®</sup>  
water-based paints

# Construction chemicals



## Products

**AUSTIS a.s.** products are environmentally friendly, easy to use, developed and produced with a focus on quality, and offer excellent characteristics and a wide range of application options.

The company's portfolio includes the following system solutions:

- roof paints
- metal paints
- concrete paints
- floor paints
- wood paints
- wall paints
- special paints and disinfectants
- cement-based coatings and waterproofing materials
- facade paints and plasters

Roofing coatings have been one of the company's key lines of business since the very beginning of production. Building on its extensive experience in this area, **AUSTIS a.s.** offers a solution for all types of roofing materials (sheet metal, bitumen, concrete, shingle, PUR foam etc.).

A very strong group of products that **AUSTIS a.s.** has lately been focusing on, includes special functional coatings for substrates that may be exposed to mechanical load, biological agents or chemical substances.

Besides consumer products, **AUSTIS a.s.** has long focused on industrial coatings that currently account for approximately 1/3 of the total construction chemicals production.

Construction chemicals in brief:

- Registered office: Prague, Slivenec
- 2 manufacturing sites: Dolní Slivno and Katusice
- R&D: Pardubice
- Annual revenue: 200 million CZK (2020)
- Production: 2.5 thousand tons (2020)



# Construction chemicals



## Manufacturing sites



Production plant Dolní Slivno



Production plant Katusice



# Construction chemicals



## References

### **ETERNAL elast**

Road tunnel "Blanka" - 45,000 m<sup>2</sup>

### **ETERNAL matt acrylate**

O2 Arena - 11 000 m<sup>2</sup>

### **ETERNAL IN steril**

Dialysis Center, Kladno Hospital- 1000 m<sup>2</sup>



# Construction chemicals



## References



**ETERNAL varnish for concrete**  
Office space, Prešov - 120 m<sup>2</sup>

**ETERNAL matt acrylate**  
XXX Lutz - 4,000 m<sup>2</sup>

**SANAKRYL TOP**  
EPCE Slaný - 6,950 m<sup>2</sup>



# Construction and construction engineering activities



## AUSTIS stavební s.r.o. AUSTIS Pozemní stavby s.r.o.

**AUSTIS a.s.** has been active on the construction market since 1996. As the company broadened its portfolio of services, it split its business into two subsidiaries, **AUSTIS Pozemní stavby s.r.o.** and **AUSTIS stavební s.r.o.**

In all stages of project delivery, AUSTIS focuses first and foremost on quality, reliability, expertise, and professionalism. **AUSTIS a.s.** has been perceived as a trusted supplier of construction products, services, and activities that the market sees as key for successful delivery of complex projects.

The process is always based on meticulous planning of all steps, from bid creation to every detail of the construction. We always stick to the schedule and deliver the required quality. Our team approaches all customers and their specific needs individually for the best possible results.

**AUSTIS Pozemní stavby s.r.o.** focuses primarily on turnkey industrial, residential, private housing, and public construction projects. It is ready to take on minor to medium-size construction projects, offering flexible delivery options and a comprehensive range of services, such as creation of project documentation, assessment and optimization of proposed solutions, and handling of procedures with relevant authorities.



**AUSTIS stavební s.r.o.** specializes in technical construction supervision. It provides services such as project documentation-related consulting, on-site supervision with a focus on quality, adherence to technological procedures, scheduling and checking the relevance of billed costs.

**AUSTIS stavební s.r.o.** also offers coordination of occupational health and safety at construction sites. Based on the builder's or investor's requirements, AUSTIS stavební s.r.o. will draw up a health and safety plan, prepare a report for the Regional Labor Inspectorate, and carry out regular health and safety supervisions at the construction site.

# Construction and construction engineering activities



## References



### OC Olympia - Teplice

The OC Olympia Teplice project involved a complete replacement of suspended ceilings and doors in the shopping mall as well as replacement of suspended ceilings of outer canopies, installation of new aluminium lamella suspended ceilings, repairs of the outer shell and the paved area outside the building.



### Southern entrance to the Municipal Botanical Garden in Prague-Troja

Under this public-sector contract, the company built a new entrance to Prague's Municipal Botanical Garden from the Trojská and Pod Havránkou street junction.



### Housing construction project - a residential building in Prague 8 - Bohnice

# Real Estate Management



## AUSTIS-REAL s.r.o.

The real estate management business aims to ensure maximum comfort for clients through professional services based on trust and individual approach to their specific needs and requirements.

**AUSTIS a.s.** has been active on the real estate management market since 1997, providing services through its five offices. The clients include individual property owners, housing organizations and cooperatives, associations of owners who acquired their homes in a privatization of municipal apartment blocks, residential buildings built by SKANSKA a.s. or other developers. **AUSTIS a.s.** provides real estate management services through its subsidiaries **AUSTIS-REAL, s.r.o.** and **AUSTIS správa, s.r.o.**

**AUSTIS-REAL, s.r.o.** is certified according to integrated management system standards including quality management (ISO 9001), environmental management (ISO 14001), and occupational health and safety (ISO 45001).

In this segment, **AUSTIS a.s.** provides:

- management of privately owned real estate - housing cooperatives, homeowners associations, property owners
- management of publicly owned real estate
- facility management - integration of activities to ensure functionality, comfort, safety, and efficiency of buildings
- property management - technical management of commercial and industrial facilities



# Real estate management



## Scope of activities

### Administrative services including accounting

- management of a homeowner (tenant) database
- calculation of advance payments for utilities, services and rent, payment collection and control, notification of defaulters, final settlement of payments for utilities and services
- record keeping, accounting, tax declarations
- preparation of documentation for the transformation of a housing cooperative to a homeowners association,
- liquidation of a housing cooperative, establishment of a homeowners association, including the inaugural meeting
- payroll agenda for paid members of statutory bodies

### Technical and administrative services

- keeping of technical records for buildings, apartments, infrastructure, non-residential premises, and land
- contracting for utilities and services (electricity, gas, heat, water, waste collection, lifts, shared TV antenna)
- contracting for regular cleaning of the common parts of an apartment block, adjacent pavements and other premises
- contracting for utility metering and heat and water cost calculation
- contracting for regular gardening and landscaping services
- contracting for minor repairs and maintenance in common parts of the building
- insurance policy brokering for managed real estates under favourable terms within the manager's framework insurance policy
- contracting for electronic security services including connection to a security operations centre

### Janitor services

- Comprehensive services including monitoring, maintenance and repairs of technical infrastructure in buildings

### Other services

- all areas of technical operations, including preventive maintenance
- daily maintenance, 24/7 emergency service
- professional cleaning services
- repairs and operations management
- arranging for mandatory technical revisions
- professional chair services for homeowner associations/housing cooperatives



# Real estate management



## References



SVJ Ciolkovského 845/16, Prague 6  
SVJ Hlučkova 812, Prague 9  
SVJ Jurkovičova 988, Prague 4



# Real estate management



## References



SVJ Kadečkové 774, Prague 9  
SVJ Na Louži 1307-1309, Prague 10  
Plazza, Prague 8



# Real estate management



## References



Tipsport Arena, Prague 7  
OC Letňany, Prague 9





**AUSTIS a.s.**  
K Austisu 680  
154 00 Prague 5 - Slivenec  
[www.austis.cz](http://www.austis.cz)